

Zero Cost Move program for SAP S/4HANA

Why now is the right time
to make the switch.



There's no time

like now

Make the switch



SAP S/4HANA
Zero Cost Move

There's no time like now ...

As an established SAP ECC customer, you're not alone in the challenge of legacy system stagnation and uncertain pathways to future innovation.

There's a gold standard on the horizon, and for many companies like yours, it's SAP S/4HANA Cloud. The stakes are high, but so are the potential rewards.

NTT DATA Business Solutions is here to help make the switch to SAP S/4HANA a simple and efficient process. **If you switch now, we'll even waive the consulting fee** so you can allocate more resources to unlocking the full benefits of the new platform.

Integrated AI

Customized insights

Superior cyber security

No-fee consultancy



Make the switch



Don't just invest in IT. Invest in your business.

We get it. Making the switch to SAP S/4HANA can seem like a daunting task.

The common misstep is to view this transition solely as a technical endeavor.

However, when approached strategically, the migration to SAP S/4HANA Cloud becomes an investment in the future of your business. Our approach emphasizes the long-term value over short-term costs, ensuring that your business is ready to leverage the full potential of SAP's innovative solutions.

SAP S/4HANA offers extended capabilities and opportunities for innovation that you can't accomplish with your legacy platform. It can help your company do more with less.

By waiving the consulting fee, we allow your business to invest further resources towards innovations that drive growth and profitability rather than on a one-time migration expense.

So, what do we mean by Zero Cost Move?

The components of the program for qualified customers are pretty simple:

No consulting services fee for your migration.

We'll waive our traditional consulting fee so you can redirect your capital investments to innovation, by unlocking new process capabilities and value embedded in the S/4HANA platform.

Cloud migration to make your business digital ready.

Migration to RISE with SAP unlocks a host of innovation not available in prior ERP offerings. New processes, enhanced analytics, and AI/ML automation are available to fuel organizational change and market competitiveness. And you can choose to host your RISE with SAP platform with one of two leading hyper-scalers, Amazon Web Services (AWS) or Microsoft Azure.

Begin your continuous improvement journey.

Start the journey by investing your savings from our waived consulting fees to one of our industry-specific S/4HANA roadmaps, or partner with us to plan a specific journey that aligns with your business objectives.

Things to Note:

As with many things in life, this offer doesn't last forever. Here are some reasons to take action on the Zero Cost Move program today.

Limited Time Offer

The Zero Cost Move program is currently offered to customers located in the United States and Canada that meet qualification criteria and commit to the program during our fiscal year 2024 (Apr. 2024-Mar. 2025). Actual project execution must take place during calendar year 2025 at a minimum. By waiving the consulting fee associated with the migration, we are making an investment to subsidize a portion of your migration to SAP S/4HANA Cloud.

Enhanced Hyper-scaler Incentive

NTT DATA Business Solutions has negotiated larger incentive models with two leading hyper-scalers to offset costs – something that no other partner can offer at this time.

SAP Subscription Incentives

SAP is also offering financial incentives to encourage your move to SAP S/4HANA. This may be your opportunity to take advantage of SAP's CY2024 MOVE Incentive, which offers a 50% reduction in ACV, credit toward maintenance, SAP Services, or for future cloud product purchases. As with our program, these incentives may not be offered post 2025.

First Mover Priority for the First 5 Clients

The first 5 clients to commit to the Zero Cost Move program will also receive a business-driven roadmap valued at \$50K, along with resource allocation priority in a tight talent market. Act now to benefit from this great opportunity!

What does it take to qualify?

The qualification process is simple, and only two of the following components are required:

01

CC Flex Partner of Record (required)

NTT DATA Business Solutions must be recognized by SAP as the CC Flex Partner that can guide your journey to SAP S/4HANA. If you are already working with another CC Flex partner, your business is not eligible for the No Cost Move program unless you request a transfer to NTT DATA Business Solutions.

02

Cloud Concierge Services (required)

Qualified customers must commit to our Cloud Concierge Services for RISE with SAP. These services, on top of standard service coverage from SAP, form the basis to ensure a stable and flexible IT operation, right from the start of your RISE with SAP project.

03

Business-Driven Innovation Roadmap (optional)

While we focus on migrating to the S/4HANA platform for your business, we want to position you to unlock new capabilities and value embedded in the S/4HANA platform. Together, we can build an innovation project estimation to execute during the S/4HANA conversion or afterwards.

Note that this service is at additional expense and all innovations – new capabilities, business process improvements, new capabilities, etc. – will be at additional cost.

Frequently Asked Questions

Q1. Does migrating to SAP S/4HANA really offer any business value?

Moving to SAP S/4HANA unlocks a multitude of benefits geared towards becoming an intelligent enterprise. It provides a modern user experience, insights from live data to enable faster decision-making, and increased efficiency through simplified processes and automation. This modern digital core serves as the collaboration hub, interlinking all parts of the business in real-time, supporting innovation, and providing a platform for future growth.

Q2. Is the cost of transitioning to SAP S/4HANA justified by the benefits it claims to provide?

The cost of implementing SAP S/4HANA can be considered an investment into your company's future competitiveness and agility. Clients often report improved operational efficiency and reduced costs in the long run, as well as enhanced data analysis capabilities leading to more informed decision-making. Furthermore, maintaining legacy systems can become increasingly expensive and risky over time. Thus, investing in SAP S/4HANA may actually be a cost-saving measure in the bigger picture.

Q3. Our company has other initiatives that take precedence. Why should we prioritize moving to SAP S/4HANA?

While every organization must balance various priorities, failing to prioritize a robust digital core with SAP S/4HANA can hamper long-term flexibility and scalability. Delaying this step may lead to missed opportunities in gaining real-time insights, optimizing business processes, and improving customer experiences. The transformation to SAP S/4HANA is not just an IT initiative; it's a business movement that drives value across the entire enterprise.

Further Considerations

Keep in mind that the switch to SAP S/4HANA is not merely about technology; it's about positioning your business favorably in an increasingly digital world and ensuring preparedness for future disruptions. The advantages of a real-time enterprise system extend far beyond simple cost savings, touching every facet of your business operations.

Our commitment to you:

Every step of the migration process with NTT DATA Business Solutions is carefully designed to reduce the burden of cost while maximizing the value delivered. From a dedicated zero-fee consulting service for pre-qualified clients, to a choice to host with one of the two leading hyper-scalers, our goal is to minimize your financial risk while setting you on the path for unmatched business opportunity and growth.

An offer you (probably) can't refuse.

Start your process with us by **March 31, 2025**, and we'll cap your consulting fee at exactly \$0. That way, you can reallocate the resources you would have put into the migration to advance the capabilities in your SAP solution for a better ROI.

There's no time like now ...

Embarking on your journey to SAP S/4HANA has never been easier. Visit our webpage and fill out the contact form to get in touch and start your journey to SAP S/4HANA Cloud.

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