OMS+ from DataXstream

Increase Sales, Reduce Costs, Improve Customer Experience

Effective selling in today's marketplace requires companies to execute business processes that enable complex order management and counter sales capabilities across their customer engagement channels. They need the ability to support complex quote-to-cash and sourcing processes across all customer interactions.

OMS+ is an order management and point-of-sale solution that addresses the challenges inherent in complex business models. OMS+ reimagines the user interface to reflect real-life customer engagements and provides the platform for making SAP ERP the foundation of a true unified commerce strategy.

Solution Overview

Deploys in the cloud and interacts directly with your SAP ERP via any web-enabled device.

Empowers your customer service representatives and sales teams with actionable customer data.

Provides a single, simple interface for all customer transactions (store, mobile sales teams, call center).

Your Benefits

View information and data about customers quickly and efficiently: The customer 360 View page is entirely customizable. Data panels can be turned on or off, moved and resized. Custom data panels can also be tailored to meet your needs. Regardless of your use case, the customer page within OMS+ provides powerful data aggregation through sortable tables and easy-to-read graphs.

Create Cash-and-Carry Sales with a Simple Order View: The OMS+ Simple Order View allows you to create an order, add materials and tender the order, all in the same window. This enables fast transactions within a simple and intuitive interface. Simple Order View works seamlessly on mobile devices as well as typical desktop or tablet devices. This is helpful in situations where the Customer Service Representative is interacting with a customer in the warehouse or on the showroom floor.

Create Complex Orders and Returns with Just a Few Clicks: OMS+ handles every aspect of the order tendering process, making order creation in SAP easier than ever. By streamlining this process into a simple and user-friendly display, the need for user training is significantly reduced, and users more efficiently utilize their time with the customer ultimately creating a better consumer experience.

Features and Functions

- Optimize sales processes and transactions with a flexible and intuitive user interface that reduces interaction cycle times.

- Leverage a best-in-class user interface to leverage the power of SAP SD business processes.

- Transact in real time with the most accurate customer and material availability information.

- Efficiently identify your customer, understand buying patterns, research and identify the right products and sourcing options to close the sale.

- Supports advanced hardware, payment card processing and supply chain integration.

- Installed and configured in days; overlay existing sales processes or implement out-of-the-box preconfigured sales processes.

Requirements & Scope

- SAP Cloud Platform
- SAP S/4HANA, SAP Suite on HANA, or SAP ERP (ECC)
- SAP Document Management System
- Also supports SAP FMS and SAP for Retail

SAP Platinum Partner

NTT DATA
Trusted Global Innovator