

it.smart pricing cockpit

Enable Price Automation and Management Inside of SAP

It's no longer enough just to manage pricing. With a growing number of products designed to meet customer needs, pricing scenarios can be quite complex and difficult to manage. What's needed is a solution that enables price automation, management and governance – all within the SAP system.

it.smart pricing cockpit uses augmented intelligence to improve your sales pricing process, with the ability to manage price books, enable price workflows, and handle price approvals, price simulation and reporting.

Solution Overview

Accelerate Price Management – Manage end-to-end process inside a central workbench.

Automate Processes – Approve, change or cancel pricing using workflow.

Achieve Margin Performance – Identify the ideal price for products.

Your Benefits

Price Book: Manage all pricing elements for a price category in a centralized way with governance and robust analysis. Download, modify and upload pricing condition records.

Price Analysis: Review and understand the effectiveness of your price programs. Understand price changes, order price variances and price history.

Price Simulation: Simulate price in a single screen by modifying base price, discounts, etc. Store multiple simulated prices and finalize/send approval of one of the stored prices.

Features and Functions

- Robust integration to your pricing rules
- Flexible layout and visualization
- Dynamic order simulation
- Scalable data model to support many price models
- Workflow and Governance

Requirements & Scope

- Requires SAP S/4HANA